Global e-Shop Postal Services

A building blocks proposal on worldwide ecommerce services provided by Postal Administrations

EPSG e-Shopping SubgroupAugust, 2007



E-Shop Building Blocks

Return of Goods

Track and Trace

Express Delivery

E-Commerce Consulting

Package Pickup

Customer Data
Analysis

Product Info Exporter

Product Search

and Comparison

Shipping Labels Printing

Sales

Web Advertisement

Technical Support

Post Office Payments

Postage Prices
Calculator

Marketing

E-mail Marketing

Web Stores

E-Payments

Fulfillment

Call Centre

Direct Marketing

Web Hosting

Payment

Delivery

CRM

Promotion Channels

Global Postal E-Shop

Posts e-Commerce Services Categories





Delivery Services



e-Payment Services



e-Marketplace and Delivery Services

Essential Blocks – Post as Delivery Supplier



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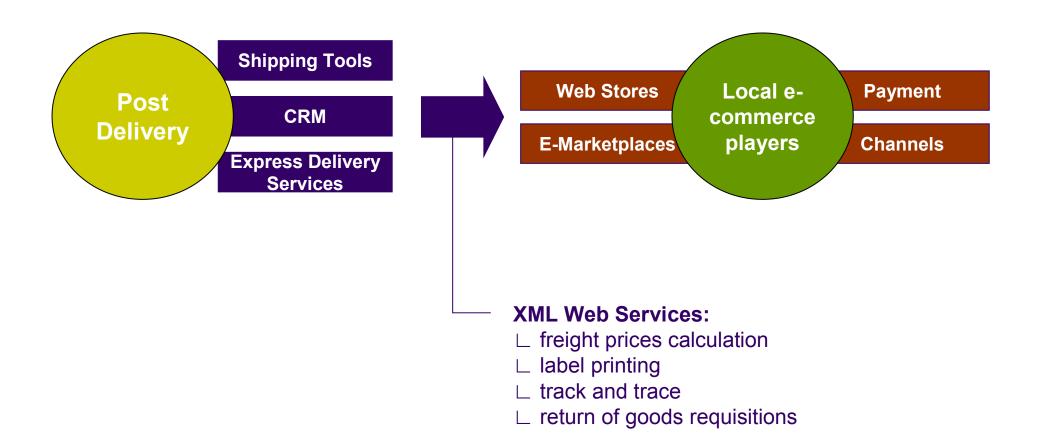
CRM

Promotion Channels



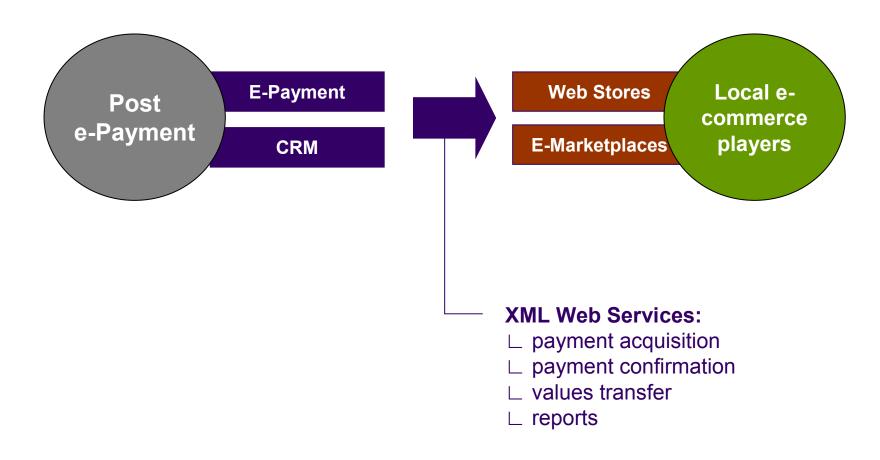
Global Postal E-Shop Domestic Integration Model





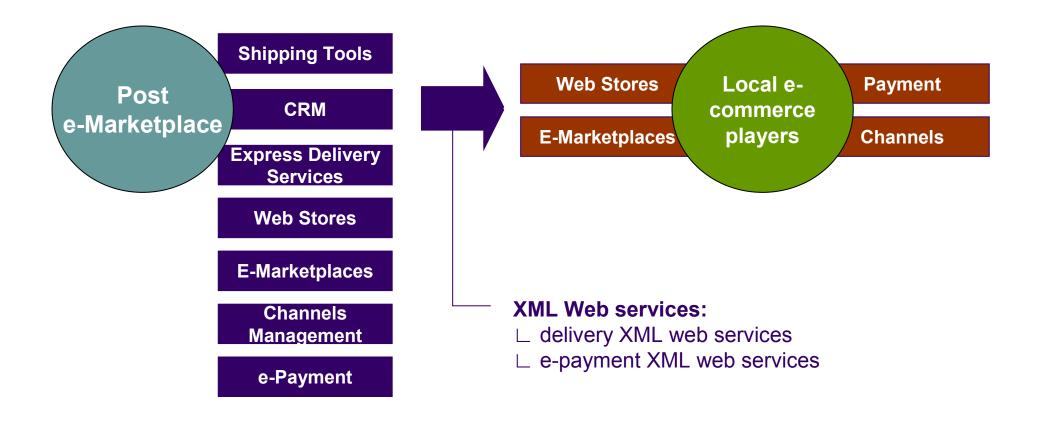
Global Postal E-Shop Domestic Integration Model



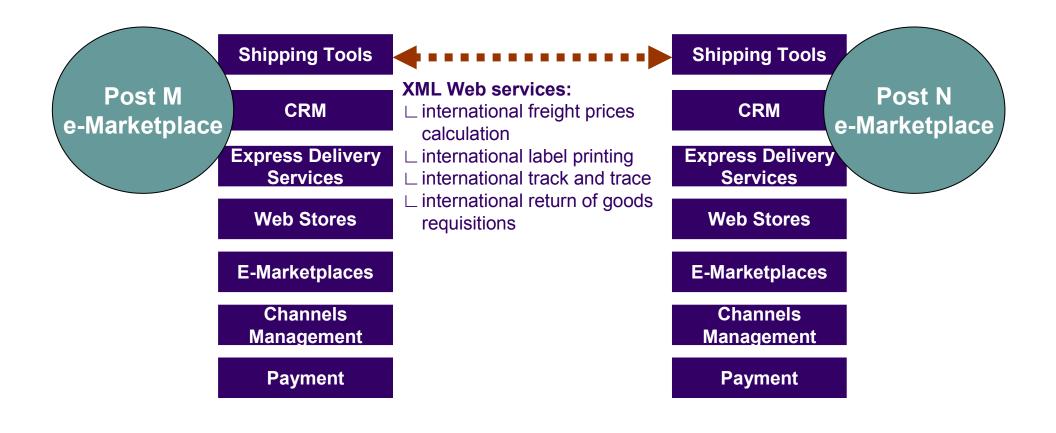


Global Postal E-Shop Domestic Integration Model

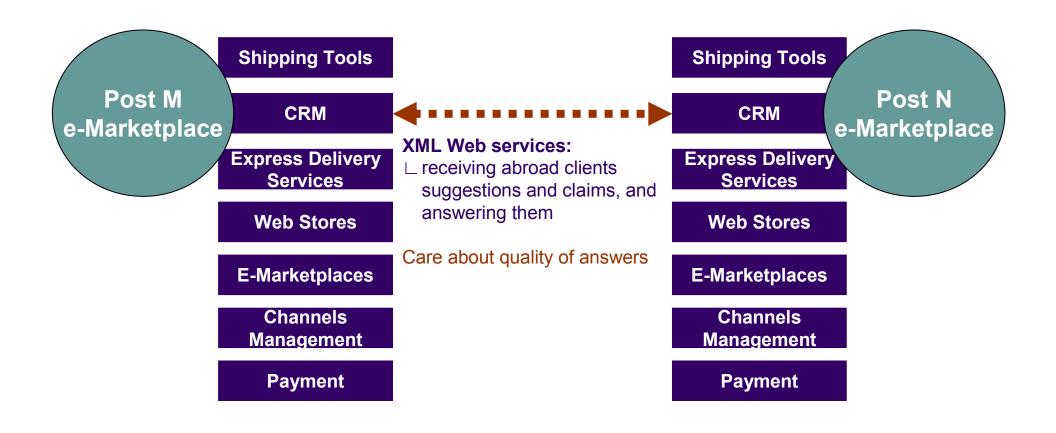




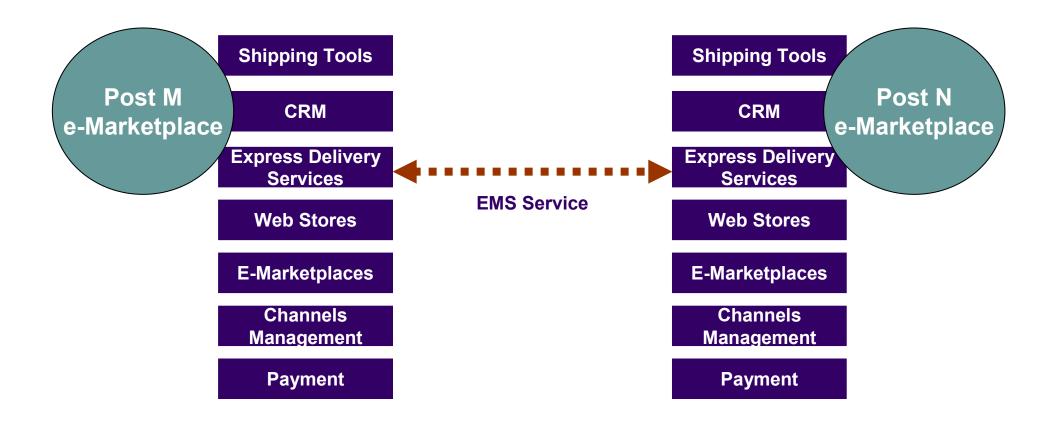




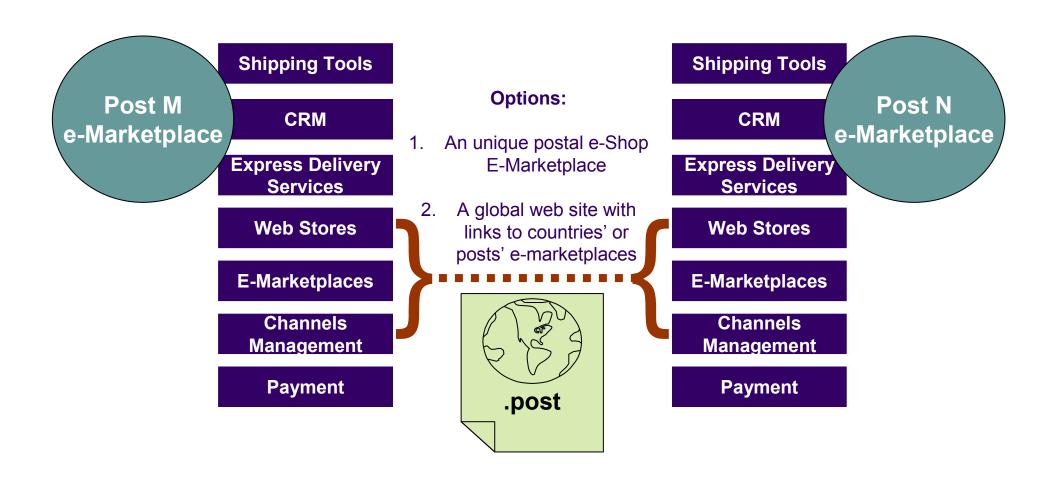




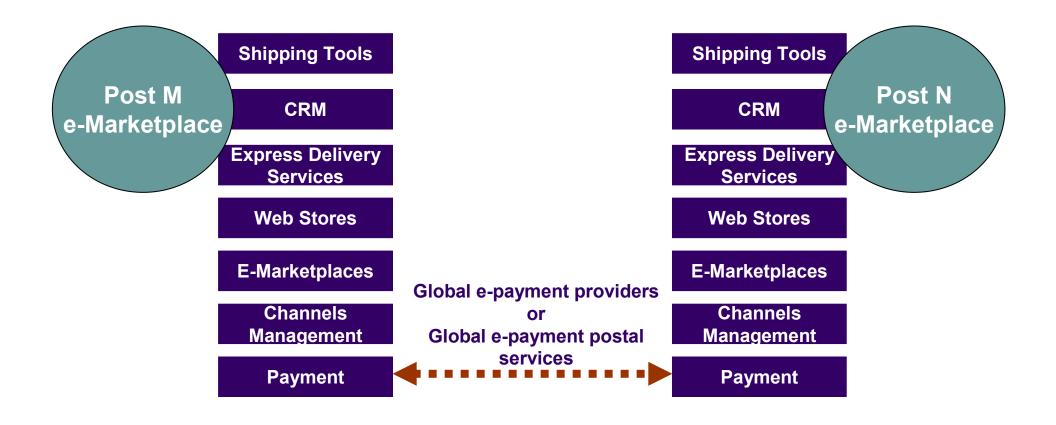












Implementation Issues

What non e-shop players posts must do first?



Develop or improve the red blocks

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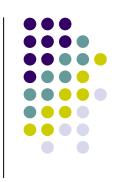
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Promotion Channels





- Arrange the essential e-commerce elements in priority order of implementation
- Build a set of technical standards and recommendations for Postal e-commerce services
- Investigate and report the feasibility of integrating the Postal standards and services
- Propose a global e-marketplace offered by Posts
- Run a global e-marketplace trial
- Develop a cost models
- Organize funding