

# **David Feldman**

INTERNATIONAL AUCTIONEERS

# What Future for Philately?





Presented by

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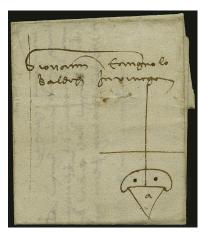
Digital Webinar Tuesday 14th December 2021

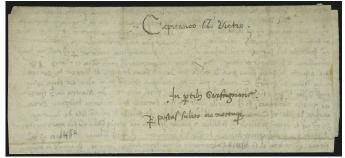


# We must look to the past to forge a future

Clay Tablet Envelope Early Courier Mail Venetian Mail The Bishop Marking









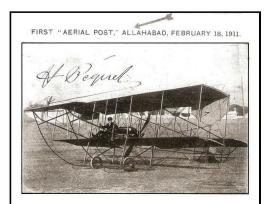


## We must look to the past to forge a future

The Rowland Hill Project
Ballon Post
Pigeon Post
First Flights







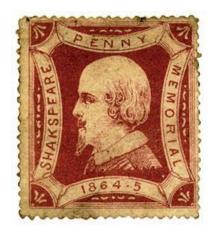




# We must look to the past to forge a future

Cinderella stamps
Zeppelin Post
Self-adhesive Stamps
Personalised Stamps











## **NFT**

A non-fungible token is a unique and non-interchangeable unit of data stored on a digital ledger. NFTs can be associated with reproducible items such as stamps, art, photos, videos, 3D models, audio, and other types of digital files as unique items. NFTs use blockchain technology to provide a public proof of ownership.



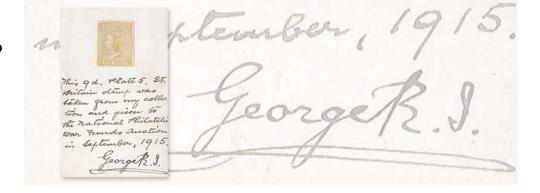
Thus it provides a record of all previous owners.....does this lead to Provenance.....?





## **Provenance**

Wasn't always a thing....



**Philatelic Pedigree** emerged in the late 19th century as a result of the great philatelic collections formed by a select few of wealthy individuals

This created increased desire for the world rarities from great collections

Today Provenance is a fundamental aspect of serious collecting and the value of an item is influenced by its Philatelic Pedigree





## **Crypto stamps**

The Crypto stamp is a physical postage stamp that has a "digital twin" in the blockchain





















## **Crypto stamps:**

What will create a demand is the perception of the buyers?









Democratise

Brand

What Next?





# What Future for Philately? What will create a demand is the perception of the buyers?

What's important is the perception of the **Digitally Savvy** buyers & collectors now and in the future





